

HEAD OF OPERATIONS

Are you an experienced and ambitious leader ready to take on a meaningful role for Samvirk and our members? Samvirk is a cooperative for all BCC members who hold accommodation agreements at Oslofjord. We are passionate about ensuring our members have excellent hotel experiences and that the facilities are managed responsibly for the benefit of both current and future generations. On behalf of more than 10,000 co-owners, we oversee an annual turnover of NOK 300 million and prepaid hotel agreements worth NOK 3.15 billion.

To strengthen our operational execution and support the CEO in the next phase of development, we are now seeking a Head of Operations. This is a newly established position that reports directly to the CEO. You will play a key role in developing Samvirk's organizational setup — from value chain and processes to structure and capacity.

Main Responsibilities

- › Ensure stable, measurable, and cost-efficient operational performance across Samvirk
- › Translate strategic decisions into concrete actions and effective implementation
- › Lead and prioritize improvement projects that enhance efficiency and operational quality
- › Optimize resource utilization to deliver high quality and a unified guest experience
- › Act as a driving force for structure, leadership, and goal achievement within operations, quality, and customer experience

Desired Qualifications

- › Proven experience in operational leadership, project management, or organizational development
- › Ability to balance strategic perspective with attention to detail; structured and analytical working style
- › Higher education in business, administration, organizational studies, or equivalent field
- › Thrives in a role that bridges the gap between strategy and operations
- › Strong collaboration and communication skills
- › Motivated by contributing to a value-driven, member-focused organization

What We Offer

- › A key leadership role close to the executive team, with significant influence
- › Opportunity to shape and develop both operations and organizational structure
- › A strong professional and value-based environment characterized by engagement and integrity
- › Competitive terms and excellent opportunities for personal and professional growth
- › Primary workplace located at Oslofjord Convention Center

If this sounds like the right opportunity for you, we'd love to hear from you! Applications and inquiries can be sent via email or phone. Applications are reviewed on an ongoing basis.



Contact person

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